

DEBT MANAGEMENT EXAMINATION (1/19)

Sample Examination

1. Duration:
 - a) is a measure of volatility of bond returns.
 - b) is influenced by the coupon rate and yield to maturity.
 - c) provides an approximation of the percentage price change in a bond due to a change in interest rates.
 - d) all of the above.
2. Which of the following is not a consideration in interest rate swap agreements?
 - a) Floating-rate index
 - b) Fixed-rate payer
 - c) Floating-rate payer
 - d) Fixed-rate index
3. In comparison to similar non-callable securities, callable securities have:
 - a) higher required and expected yields than non-callable securities.
 - b) longer expected maturity.
 - c) less constraint on upward price movement.
 - d) lower coupon rates
4. Investment grade bonds have the following ratings by Standard and Poor's/Fitch/Kroll and Moody's, respectively:
 - a) AAA/Aaa
 - b) AA/Aa or higher
 - c) BBB/Baa or higher
 - d) BB/Ba or higher
5. Pure discount bonds have which of the following features?
 - a) the bonds can sell for less or more than the principal value.
 - b) the bonds pay coupon interest.
 - c) the bonds never mature.
 - d) the bonds pay no coupon interest.
6. When is an organization most likely to refund its outstanding bonds?
 - a) When interest rates rise.
 - b) When interest rates fall.
 - c) When interest rates are expected to rise.
 - d) When interest rates are expected to fall.
7. Which is NOT a component of the spread as compensation to the underwriter in a negotiated bond issue?
 - a) The takedown
 - b) The underwriting risk fee
 - c) The coupon rate
 - d) The underwriter's expenses
8. Which of the following is a clear benefit of a negotiated sale bond offering in contrast to a competitive sale bond offering?
 - a) Speed to market
 - b) Greater issuer involvement
 - c) Greater responsibility on the issuer
 - d) Issuer is assured of best pricing
9. Which of the following is an example of risk exposures that issuers should reveal to investors?
 - a) Interest rate swaps entered into in connection with debt issuance
 - b) Investment agreements for bond proceeds
 - c) Insurance sureties used to fund reserve fund requirements
 - d) All of the above

DEBT MANAGEMENT EXAMINATION (1/19)

Sample Examination

10. Which of the following has NOT contributed to growth in the issuance of taxable debt by U.S.-based governments?
- Globalization of financial markets
 - Higher tax rates
 - Opportunity for profit sharing agreements
 - Expansion of public-private partnerships
11. Use of a website for disclosure will:
- provide release of information only to the desired investors.
 - require a press release to confirm the information.
 - reduce secondary market liquidity due to negative information.
 - enhance the issuer's reputation in the credit markets.
12. Bonds will sell at a discount when:
- bonds are rated below AAA.
 - the coupon interest rate is lower than the market rate.
 - bonds carry a fixed coupon rate.
 - interest rates have fallen since issuance at par.
13. In developing an RFP for financial advisors, the government should establish that it will pay fees in the following ways:
- Contingent or hourly basis
 - Hourly or retainer basis
 - Contingent or retainer basis
 - None of the above
14. Employers that provide pension benefits should fund the cost of those benefits on a basis of an actuarially determined annual required contribution with the following objective:
- Funding discipline
 - Intergenerational equity
 - Maintenance of contributions as a stable percentage of payroll
 - All of the above
15. Use of variable rate debt for financing has the following features EXCEPT:
- interest expenses that rise and fall with interest revenues.
 - useful to finance projects with high likelihood of prepayment.
 - lower liquidity.
 - requires greater financial management skill to implement.
16. Bond counsel on the governmental issuer's financing team renders an opinion on:
- the validity of the bond offering.
 - the likelihood of a successful bond offering.
 - the superior benefits of the chosen structure of the bond offering.
 - all of the above.
17. Which of the following is not considered a derivative product?
- Interest rate swap
 - Futures contract
 - Variable rate demand obligations
 - Option contract

DEBT MANAGEMENT EXAMINATION (1/19)

Sample Examination

18. A downward sloping yield curve CANNOT be consistent with which of the following?
- a) Investors anticipate inflation will be higher in the future.
 - b) Investors anticipate inflation will be lower in the future.
 - c) Interest rates move higher in the future.
 - d) Interest rates move lower in the future.
19. For a particular bond issue with a level debt service schedule, which of the following is true?
- a) Payments increase when interest rates rise.
 - b) Annual interest payments increase over time.
 - c) Principal balance decreases slowly early in the repayment, accelerating over time.
 - d) Principal payments decrease over time.
20. Which of the following revenue bonds will generally have the lowest interest costs?
- a) Water and sewer
 - b) Toll road
 - c) Industrial development
 - d) Airport construction
21. For which of the following reasons would a government undertake a refunding?
- a) Change call provisions on outstanding debt
 - b) Achieve interest cost savings
 - c) Modify restrictive bond covenants
 - d) Both (b) and (c)
22. The ability to call bonds away from investors is of particular value to the issuer when:
- a) cash for coupon payments is unavailable.
 - b) interest rates have declined significantly below the coupon interest rates on outstanding bonds.
 - c) interest rates have increased significantly above the coupon interest rates on outstanding bonds.
 - d) an issuer is prohibited from retaining arbitrage profits.
23. Which of the following is most likely to be a provision for the issuance of certificates of participation?
- a) Yield restriction requirement for invested proceeds
 - b) Non-appropriation clause
 - c) Full faith and credit pledge
 - d) Voter approval requirement
24. A municipality would choose to purchase bond insurance to achieve:
- a) a higher credit rating.
 - b) less restrictive covenants.
 - c) an unqualified auditor's opinion.
 - d) a lower call premium.
25. Which of the following is the preferred method for determining the interest cost of a bond issue?
- a) True interest cost
 - b) Net interest cost
 - c) Gross interest cost
 - d) Premium interest cost

DEBT MANAGEMENT EXAMINATION (1/19)

Sample Examination

26. In which of the following circumstances would an issuer be most likely to use a competitive sale?
- Issuer plans to sell bonds with a rating that is below investment grade.
 - Issuer plans to sell bonds that are well understood by the investor community.
 - Issuer plans to sell bonds with a complex security structure.
 - Issuer plans to sell bonds to a small group of sophisticated investors.
27. What element of risk should issuers consider when issuing variable rate demand obligations?
- Exchange risk
 - Reversal risk
 - Interest rate risk
 - Credit risk
28. A serial bond structure is one in which:
- the interest rate for each maturity is reset periodically.
 - principal and interest payments are deferred for several years into the future.
 - a portion of the issue's aggregate par value matures each year.
 - principal is paid in a lump sum when the issue is retired.
29. TANs, RANS, TRANs, BANs and GANs are all types of:
- municipal note obligations.
 - investment instruments for debt service reserve funds.
 - revenue bonds.
 - lease structures.
30. The Municipal Securities Rulemaking Board Rule G-37 prohibits a municipal securities dealer from:
- underwriting a municipality's bonds within a two-year period after making contributions to an issuer official.
 - serving as financial advisor to a municipality within a two-year period after making contributions to municipal officials.
 - making a contribution to an issuer official within a two-year period after a negotiated sale transaction was conducted.
 - engaging in a negotiated transaction with an issuer within a two-year period after any contribution was made to an issuer official.
31. In general, governments are required to provide pertinent information about their operations and financial condition for a bond issue:
- only at the time bonds are issued.
 - at the time bonds are issued and then annually until they are retired.
 - at the time bonds are issued and then every five years until they are retired.
 - at the time bonds are issued, annually until they are retired, and whenever there is a material change in operations or financial condition.
32. Federal arbitrage regulations are designed to achieve all of the following EXCEPT:
- limiting the ability of state and local governments to invest tax-exempt bond proceeds in taxable securities.
 - preventing the over issuance of tax-exempt bonds.
 - ensuring tax-exempt bond proceeds are spent in a timely manner.
 - preserving flexibility for state and local governments in meeting capital needs.

DEBT MANAGEMENT EXAMINATION (1/19)

Sample Examination

33. New money, tax-exempt governmental purpose issues sold after 1985 may be advance refunded how many times?
- Never
 - One time
 - Two times
 - No limit
34. Which of the following is the most important responsibility of bond counsel in a bond transaction?
- Provide an opinion on the credit quality of an issue.
 - Provide an opinion on the validity and tax status of an issue.
 - Design a structure for the issue and market bonds to investors.
 - Evaluate the pricing of an issue based on market conditions.
35. All of the following are associated with a revenue bond transaction EXCEPT a:
- full faith and credit pledge.
 - debt service reserve requirement.
 - debt service coverage test.
 - trust indenture.
36. In choosing a method to finance capital improvements, officials should be aware of three guiding principles:
- general obligation, limited liability, and revenue.
 - revenue, resource, and reclamation.
 - equity, effectiveness, and efficiency.
 - underwriting, issuing, and managing.
37. In a negotiated sale, which of the following expenses does GFOA recommend NOT be included in the underwriter's fee?
- Reasonable costs of underwriters' counsel
 - Commuting costs to and from work by the underwriters' staff
 - Data service fees for transmitting information on interest rates, takedown and priority orders
 - CUSIP fees
38. An analysis of an underwriter distribution of bonds sale should consider:
- market conditions at the time of pricing.
 - an evaluation of overall borrowing costs.
 - an analysis of the marketing performance of the firms selling bonds.
 - all of the above.
39. Which of the following does not provide an investor with information about the security of a municipal bond issue?
- The agreement among underwriters
 - The bond indenture
 - The bond resolution
 - The preliminary official statement (POS)
40. An issuer's obligation to provide ongoing financial information for the term of a borrowing is known as:
- continuing market disclosure.
 - credit enhancement.
 - compliance with the Rule of 1812.
 - primary offering disclosure.

DEBT MANAGEMENT EXAMINATION (1/19)

Sample Examination

KEY:

1. D
2. D
3. A
4. C
5. D
6. B
7. C
8. A
9. D
10. B
11. D
12. B
13. B
14. D
15. C
16. A
17. C
18. B
19. C
20. A
21. D
22. B
23. B
24. A
25. A
26. B
27. C
28. C
29. A
30. D
31. D
32. D
33. B
34. B
35. A
36. C
37. B
38. D
39. A
40. A